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FEDERAL COMMUNICATIONS

COMMISSION

In the Matter of:

JAMES A. KAY, JR.

Licensee of one hundred fifty two Part 90 licenses in the Los Angeles, California area

WT Docket No. 94-147

Volume: 19

Pages: 1787 through 1960

Place: Washington, D.C.

Date: January 12, 1999

HERITAGE REPORTING CORPORATION

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Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

> Courtroom A-363, Room 1 The Portals 445 12th Street, S.W. Washington, D.C.

Tuesday, January 12, 1999

The parties met, pursuant to the notice of the Chief Judge, at 9:00 a.m.

BEFORE: HON. JOSEPH CHACHKIN

Chief Administrative Law Judge

APPEARANCES:

On behalf of James A. Kay, Jr.:

AARON P. SHAINIS, ESQ. Shainis & Peltzman, Chartered 1901 L Street, N.W., Suite 290 Washington, D.C. 20036 (202) 293-0011

Also on behalf of James A. Kay, Jr.:

ROBERT J. KELLER, ESQ. Law Office of Robert J. Keller, P.C. 4200 Wisconsin Avenue, N.W., Suite 106 Box 233 Washington, D.C. 20016-2157 (301) 320-5355

APPEARANCES: (CONT'D)

On Behalf of the Federal Communications Commission:

JOHN J. SCHAUBLE, ESQ. Enforcement and Consumer Information Division Wireless Telecommunications Bureau Federal Communications Commission 2025 M Street, N.W., Suite 8308 Washington, D.C. 20554 (202) 418-0797

Also on Behalf of the Federal Communications Commission:

WILLIAM H. KNOWLES-KELLETT, ESQ. Commercial Wireless Division Wireless Communications Bureau Federal Communications Commission 1270 Fairfield Road Gettysburg, Pennsylvania 17325 (717) 338-2505

On behalf of the Witness, Vincent Cordaro:

JON S. WALLUCK, ESQ.
Walluck & Walluck
7355 Topanga Canyon Boulevard, Suite 204
Canoga Park, California 91303
(818) 883-0492

<u>I</u> <u>N</u> <u>D</u> <u>E</u> <u>X</u>

WITNESSES:	DIRECT	<u>CROSS</u>	REDIRECT	RECROSS	VOIR DIRE
Kevin Hessman	1795	1807	1813		
Vincent Cordaro	1816	1885	1959		

EXHIBITS

	<u>IDENTIFIED</u>	RECEIVED	REJECTED
Bureau's:			
314	Prev.	1917	
351	1840	1845	
<u>Kay's</u>			
7	1812	1813	
8	1951	1953	
9	1954		

Hearing Began: 9:00 a.m. Hearing Ended: 4:00 p.m. Recess Began: 12:30 p.m. Recess Ended: 2:00 p.m.

	2	JUDGE CHACHKIN: Yesterday afternoon when I
_	3	returned to my office, I received this letter from the
	4	Bureau cross-referencing the exhibits entered in the Sobel
	5	proceeding with the exhibits entered in evidence in this
	6	proceeding.
	7	I do not recall, but with all these exhibit
	8	numbers now, has all the cross-referencing been completed?
	9	MR. SCHAUBLE: I believe so, Your Honor.
	10	JUDGE CHACHKIN: So there is no need for the
	11	information on this being put in the proceeding? Is that
	12	correct?
	13	MR. SCHAUBLE: Your Honor, perhaps what I could do
_	14	is just to make doubly clear
	15	JUDGE CHACHKIN: And make a simple point of
	16	reference?
	17	MR. SCHAUBLE: A simple point, just stated on the
	18	record, Your Honor. Would you
	19	JUDGE CHACHKIN: Sure.
	20	MR. SCHAUBLE: Okay. In the <u>Sobel</u> proceeding, WTB
	21	Exhibit No. 1 is in this proceeding WTB Exhibit No. 331. In
	22	the <u>Sobel</u> proceeding, WTB Exhibit No. 19 is marked for
	23	identification as WTB Exhibit No. 332. That was rejected.
_	24	In the <u>Sobel</u> proceeding, WTB Exhibit No. 20 was marked for
	25	identification in this proceeding as WTB Exhibit 333 and
		Heritage Reporting Corporation (202) 628-4888

 $\underline{P} \ \underline{R} \ \underline{O} \ \underline{C} \ \underline{E} \ \underline{E} \ \underline{D} \ \underline{I} \ \underline{N} \ \underline{G} \ \underline{S}$

- 1 rejected.
- In the <u>Sobel</u> proceeding, WTB Exhibit No. 21 was
- 3 marked for identification in this proceeding as WTB Exhibit
- 4 No. 334 and rejected. In the Sobel proceeding, WTB Exhibit
- 5 No. 22 was marked for identification in this proceeding as
- 6 WTB Exhibit No. 335 and rejected. In the Sobel proceeding,
- 7 WTB Exhibit No. 23 was marked for identification in this
- 8 proceeding as WTB Exhibit No. 336 and rejected.
- 9 In the Sobel proceeding, WTB Exhibit No. 24 was
- 10 marked for identification as WTB Exhibit No. 337 and
- 11 rejected. In the <u>Sobel</u> proceeding, WTB Exhibit No. 25 in
- this proceeding was admitted into evidence yesterday as WTB
- 13 Exhibit No. 338. In the Sobel proceeding, WTB Exhibit No.
- 14 38 was received in evidence in this proceeding as WTB
- Exhibit No. 339. In the <u>Sobel</u> proceeding, WTB Exhibit No.
- 16 39 was received in evidence as WTB Exhibit No. 340 in this
- 17 proceeding.
- 18 WTB Exhibit No. 40 in the Sobel proceeding was
- 19 received in evidence in this proceeding as WTB Exhibit No.
- 20 341. In the Sobel proceeding, WTB Exhibit No. 42 was marked
- 21 for identification as WTB Exhibit No. 342 and rejected. In
- 22 this proceeding, WTB Exhibit No. 44 from the Sobel
- 23 proceeding was received in evidence in part in this
- proceeding as WTB Exhibit No. 343, and in the Sobel
- 25 proceeding, WTB Exhibit No. 47 was marked for identification

- as WTB Exhibit No. 344 and rejected.
- Also, I would note that what was received in
- 3 evidence as WTB Exhibit 341 in the Sobel proceeding is
- 4 contained within WTB Exhibit 342 in this proceeding, and
- 5 also what was received in evidence as WTB Exhibit 43 in the
- 6 Sobel proceeding is part of WTB Exhibit 343 in this
- 7 proceeding.
- 8 JUDGE CHACHKIN: Thank you very much. All right.
- 9 Are we ready to proceed now?
- 10 MR. SCHAUBLE: Your Honor, I do have a preliminary
- 11 matter, and that is concerning your ruling of yesterday --
- 12 JUDGE CHACHKIN: Yes?
- MR. SCHAUBLE: -- concerning the testimony of
- 14 Deborah Marshall, Tony Marshall and Jeffrey Cohen.
- 15 JUDGE CHACHKIN: Oh, yes. Yes.
- 16 MR. SCHAUBLE: The way the Bureau would like to
- 17 proceed is to interview these witnesses, not have a court
- 18 reporter present, but to --
- JUDGE CHACHKIN: All right.
- MR. SCHAUBLE: -- be able to tape the witnesses
- 21 and have the witnesses state that they are declaring under
- 22 penalty of perjury that what they are testifying to, that
- 23 what they are stating is true and correct to the best of
- their knowledge.
- 25 My understanding from discussions with counsel for

- 1 Kay is that the Marshalls will be coming in tomorrow.
- 2 MR. SHAINIS: Yes.
- 3 MR. SCHAUBLE: What we would like to do is defer
- 4 the start of the proceeding tomorrow while we have an
- 5 opportunity to talk to them.
- 6 JUDGE CHACHKIN: Do you mean you will finish your
- 7 case today?
- 8 MR. SCHAUBLE: We are anticipating that, Your
- 9 Honor.
- JUDGE CHACHKIN: All right. So when will they be
- 11 coming in tomorrow?
- MR. SHAINIS: Well, they are flying in early this
- evening, and what I had discussed with the Bureau is that
- they would be available to talk with them at 9:00 tomorrow
- 15 morning.
- 16 In fairness to the Bureau, the Bureau had
- 17 requested earlier, but since their bodies are going to be
- telling them it is three hours earlier, I just thought that
- 19 9:00 would --
- JUDGE CHACHKIN: How much time will you need to
- 21 talk to them?
- MR. KNOWLES-KELLETT: We are somewhat in the dark,
- 23 but we hope to get done in an hour per witness.
- 24 JUDGE CHACHKIN: All right. So we could start
- 25 this proceeding at 11:00 a.m.?

- MR. KNOWLES-KELLETT: We would like a few minutes
- 2 to confer after we talk with them, if that is okay, like
- 3 11:15 or 11:30 a.m.
- 4 JUDGE CHACHKIN: Fine, or we could start after
- 5 lunch if you need that. Whatever you want to do. We
- 6 could --
- 7 MR. KNOWLES-KELLETT: We could take an early lunch
- 8 and start at 12:30 p.m. if that would work. I do not know
- 9 what Your Honor's schedule is.
- JUDGE CHACHKIN: I do not care. We will have an
- early lunch and start at 12:30 p.m.
- MR. SCHAUBLE: That is fine, Your Honor. My
- 13 understanding is that Jeffrey Cohen would be coming in and
- would be available to talk to on Thursday, the 14th.
- MR. SHAINIS: Yes.
- 16 MR. SCHAUBLE: We anticipate, again, we probably
- 17 need about an hour.
- JUDGE CHACHKIN: Well, then we will start that
- 19 proceeding at 10:00 a.m.
- 20 MR. SCHAUBLE: Okay. Thank you, Your Honor.
- 21 JUDGE CHACHKIN: All right. Who is the next
- 22 witness?
- 23 MR. KNOWLES-KELLETT: Kevin Hessman, Your Honor.
- 24 Present in the courtroom is Jon Walluck. He is
- counsel for Vince Cordaro, who will be the second witness

- 1 today.
- 2 JUDGE CHACHKIN: All right. Would you raise your
- 3 right hand, please?
- 4 Whereupon,
- 5 KEVIN HESSMAN
- 6 having been first duly sworn, was called as a witness herein
- 7 and was examined and testified as follows:
- JUDGE CHACHKIN: Please be seated.
- 9 DIRECT EXAMINATION
- 10 BY MR. KNOWLES-KELLETT:
- 11 Q Good morning.
- 12 A Morning.
- 13 O Would you please state your name and business
- 14 address for the record?
- 15 A Kevin Hessman, and that's ADD Security, 5400 West
- 16 Rosecrans, Hawthorne, California.
- 17 Q Okay. The Judge in this case has entered a
- 18 Sequestration Order. Have you spoken with anyone who has
- 19 testified about their testimony?
- 20 A No.
- 21 Q Okay. After you finish testifying today, the
- 22 Sequestration Order would prohibit you from talking to Mr.
- 23 Cordaro, who will be the Bureau's last witness, but given
- 24 that you will just pass in the hall, you will probably only
- 25 have one minute to screw up. Provided you do not do that,

- 1 you will be fine.
- JUDGE CHACHKIN: That is pretty blunt language.
- 3 MR. KNOWLES-KELLETT: I will try to keep it clean,
- 4 Your Honor.
- 5 BY MR. KNOWLES-KELLETT:
- 6 Q Okay. I am going to ask you a series of
- 7 questions. If my questions are in any way unclear, please
- 8 let me know.
- 9 I do not want you answering something different
- than I think I am asking, okay, so if you want me to
- 11 clarify, if you do not understand the terms, let me know
- 12 right away.
- 13 A All right.
- 14 Q Is it correct that you were an employee of Mr.
- 15 Kay?
- 16 A Yes.
- 17 Q Okay. When did you come to be an employee of Mr.
- 18 Kay?
- 19 A May of 1990.
- 20 Q How did you come to be an employee of Mr. Kay?
- 21 A Through friends of mine, Roy Jensen and -- I can't
- 22 remember his name right now.
- Q But basically through Roy Jensen, their
- recommendation to Mr. Kay?
- 25 A Yes.

- 1 Q Okay. How long were you an employee of Mr. Kay?
- 2 A Until October of '93.
- O Okay. Please describe your duties while you
- 4 worked for Mr. Kay.
- 5 A I did all the purchasing, maintained the warehouse
- and the inventory, wrote up all the service tickets for
- 7 incoming repair work. I think that was about the gist of
- 8 the duties.
- 9 Q Okay. Is it correct that you were employed
- 10 directly by Mr. Kay or a corporation he owned?
- 11 A Southland Communications. Through that
- 12 corporation.
- 13 Q Okay. Did you have duties with respect to Lucky's
- 14 Two-Way Radio?
- 15 A No.
- 16 Q What is Hessman Security? Are you familiar with
- 17 that entity?
- 18 A It doesn't exist.
- 19 Q Okay. Did you ever contemplate such an entity?
- 20 A No, not really.
- Q Okay. How many mobiles did Hessman Security
- 22 operate?
- 23 A None.
- Q Okay. Did you have radio licenses in your name
- 25 for Hessman Security?

- 1 A Yes. The radio licenses existed.
- Q Okay. Would you please turn in the notebook in
- 3 front of you to WTB 308? I am sorry. Do you have the
- 4 notebook 291 to 328?
- 5 A It looks like it. I'm sorry. Which one am I
- 6 supposed to look at?
- 7 Q 308.
- 8 A Okay.
- 9 Q Can you describe what that is?
- 10 A That's the license I received from the FCC in the
- 11 mail.
- 12 Q Okay. Would you describe the circumstances under
- which you received this license?
- 14 A A few months after I had begun working at
- 15 Southland, Roy Jensen and Jim approached me about finding
- some FCC forms. I don't remember how many there were.
- 17 Maybe a half a dozen. I just signed them. I didn't fill
- 18 out anything else on them.
- 19 Roy said it was basically something to help Jim
- with the business, and everyone else did it, and it was no
- 21 big deal.
- Q Okay. Did Jim tell you anything at that time?
- 23 A I honestly don't remember how much Jim actually
- 24 said. I think Roy did most of the talking since we were
- 25 friends, and I really didn't -- I don't recall Jim saying

- 1 much of anything.
- Q Okay. Do you remember who prepared the
- 3 applications?
- 4 A As far as I know, Jim.
- 5 Q But you do not have a specific recollection?
- 6 A No.
- 7 Q Were the forms filled out when you signed them?
- 8 A I don't think so, but I can't really say. As far
- 9 as I knew -- as far as I remember, I think they were just
- 10 blank forms, but I didn't really read them closely.
- MR. SHAINIS: Your Honor, I would like to make an
- 12 objection. Mr. Schauble is coaching the witness somehow. I
- have been seeing him coming out with the words on his mouth,
- 14 and I think it is improper.
- 15 JUDGE CHACHKIN: Mr. Schauble, I do not know if it
- is something you can help voluntary or involuntary. I
- 17 noticed it in other cases, but I think to the extent that
- 18 you can refrain it would certainly be good.
- 19 MR. SCHAUBLE: Your Honor, it is not something I
- 20 am doing consciously.
- JUDGE CHACHKIN: It has happened. I have noticed
- 22 it, and I recognize it is something that you cannot control
- 23 because it has been going on throughout the proceeding. I
- 24 do not know if you noticed it.
- MR. SHAINIS: No.

1 JUDGE CHACHKIN: Apparently it is something 2 involuntary. 3 MR. SHAINIS: Okay. 4 JUDGE CHACHKIN: Is that not right, Mr. Schauble? MR. SCHAUBLE: Yes, Your Honor. 5 JUDGE CHACHKIN: I am sure he is not coaching the 6 It is something that he cannot control. 7 witness. 8 Then I apologize. MR. SHAINIS: JUDGE CHACHKIN: All right. 9 10 MR. SCHAUBLE: I apologize, Your Honor. 11 work more consciously to --12 JUDGE CHACHKIN: That is why I did not raise anything about it. I recognize it was nothing you could 13 14 control. Go ahead. 15 16 MR. KNOWLES-KELLETT: Okay. BY MR. KNOWLES-KELLETT: 17 18 0 Could you turn to WTB Exhibit 309? 19 Α Okay. 20 Could you describe this document? 0 It was another license I received. 21 Α 22 Q Okay. Could you describe the circumstances under which you received this document? 23

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two that -- originally the first one I received had like

The same as before. I think there were just these

24

25

- less units on it or something. I received a couple
- 2 different copies over the year or two period. I think these
- 3 were the last ones.
- Q Okay. Can you see how many units WTB Exhibit 309
- 5 was authorizing?
- A All right. Up at the top, 16 vehicle, eight
- 7 portable.
- 8 O Right. Do you see the license issue date in the
- 9 top right-hand corner?
- 10 A Yes. February 24, 1994. No. That's the date it
- 11 was cancelled. I'm sorry.
- 12 Q The license issue date is --
- 13 A Oh, there it is.
- 14 Q -- 4-29-92. Do you see that?
- 15 A 1992.
- 16 Q Turning back to 308, and I apologize. That was
- 17 April of '92. Turning back to 308, this is July '92?
- 18 A July of 1992, right.
- 19 O Okay. How many units did this authorize?
- 20 A I see 36 vehicle, 37 portable.
- 21 O Do you recall a reason why you would need to go
- from 24 units under one call sign to 70 some under the
- 23 other?
- 24 A No. I had no idea what the licenses were for.
- 25 Q Okay. Do you recall that the mobiles were to

- operate on Mr. Kay's repeater?
- 2 A I was never told if they were specifically going
- 3 to be operated on any repeaters or anything. I was never
- 4 told anything about the license.
- 5 O Okay. Did you ever have any other conversations
- 6 with Mr. Kay other than the day he brought you the forms
- 7 regarding --
- 8 MR. SHAINIS: Objection. Finish the question.
- 9 BY MR. KNOWLES-KELLETT:
- 10 Q Please describe any other conversations you have
- 11 had with Mr. Kay other than the day he brought you these
- 12 forms.
- MR. SHAINIS: Objection. That is so over broad.
- MR. KNOWLES-KELLETT: Any other conversations
- 15 regarding these licenses. I apologize.
- 16 MR. SHAINIS: Thank you for the clarification.
- 17 THE WITNESS: I recall when I received them in the
- 18 mail I think I asked Jim if he wanted these copies or
- 19 something like that along those lines, and he said no, that
- 20 it was no big deal. He had all the paperwork he needed.
- BY MR. KNOWLES-KELLETT:
- 22 Q Okay. Were there any other conversations
- 23 regarding these licenses?
- 24 A I don't think so. Not that I recall.
- 25 Q Were there any other conversations regarding any

- 1 other licenses you might have received?
- 2 A No.
- 3 Q Did you ever do any volunteer work under the name
- 4 Hessman Security?
- 5 A No.
- 6 Q Okay. Did you ever do any public safety work,
- 7 volunteer work?
- 8 A Yes, I did.
- 9 Q Okay. Did you use Southland or Lucky's Two-Way
- 10 Radios in that work?
- MR. SHAINIS: Objection. Leading the witness.
- MR. KNOWLES-KELLETT: It is just background to get
- into the area, Your Honor.
- 14 JUDGE CHACHKIN: I will overrule that objection.
- 15 THE WITNESS: So I can answer?
- JUDGE CHACHKIN: Yes.
- 17 THE WITNESS: Yes. Once or twice we -- I did use
- 18 Southland Communication rental radios.
- 19 BY MR. KNOWLES-KELLETT:
- 20 Q Okay. How many radios did you use in that work?
- 21 A Just for those specific occasions? I think it was
- in the area of about 20 hand-held radios.
- 23 Q Okay. How far in advance did you ask Kay to do --
- 24 A Well, I actually never arranged it. I was just a
- 25 part of the group that volunteered. Brad Braverman was more

- or less the coordinator of those.
- 2 Q So you did not discuss this volunteer work with
- 3 Mr. Kay directly?
- 4 A (Non-verbal response.)
- 5 MR. SHAINIS: Objection. Leading the witness.
- JUDGE CHACHKIN: Well, the answer is no. I will
- 7 allow the answer. Is that correct?
- 8 THE WITNESS: The answer is no.
- JUDGE CHACHKIN: You have to answer. You cannot
- 10 just shake your head.
- 11 THE WITNESS: Sorry.
- 12 JUDGE CHACHKIN: The reporter is not going to get
- 13 it.
- 14 BY MR. KNOWLES-KELLETT:
- 15 Q What was the function of the work that you engaged
- 16 in?
- 17 A I was a volunteer --
- 18 MR. SHAINIS: What work?
- 19 MR. KNOWLES-KELLETT: The volunteer work where he
- 20 used the Southland radios. Thank you.
- THE WITNESS: The Los Angeles Police Department
- 22 had drunk driving watches on during the evenings, and a
- group of 20 or 30 people would pair up in vehicles.
- 24 Actually, it was more than that, I guess; 40 people, two
- 25 people to a car.

- 1 We'd pair up, and we'd use the radios to drive
- 2 around the area. If we saw drunk drivers, we would be able
- 3 to call into the base, and LAPD would send a black and white
- 4 out to pull over the car.
- 5 BY MR. KNOWLES-KELLETT:
- 6 Q Okay. Would you say this was a public safety
- 7 function?
- 8 A Definitely.
- 9 MR. SHAINIS: Objection. Leading the witness.
- JUDGE CHACHKIN: Overruled.
- 11 THE WITNESS: Yes, definitely.
- 12 BY MR. KNOWLES-KELLETT:
- 13 O Do you recall the dates on which you did this
- 14 volunteer work?
- 15 MR. SHAINIS: Objection on relevancy.
- JUDGE CHACHKIN: Overruled.
- 17 THE WITNESS: No. I think there was only twice
- 18 that I did that using Southland Communication radios. I
- 19 couldn't really narrow down the dates.
- 20 BY MR. KNOWLES-KELLETT:
- 21 Q So it was somewhere in the '91-'93 time frame when
- you were employed, but you can give no better estimate?
- 23 A No. I can't narrow it down any more than that.
- Q Okay. Did you have any duties with respect to
- 25 rental radios at Mr. Kay's shop?

- 1 A Yes. Basically the radios were all kept in the
- 2 warehouse, and I would issue them out when the salespeople
- 3 would write up rental orders.
- 4 Q Okay. How many rental radios did the shop have?
- 5 A Hand-held portable units, I think at least 60,
- 6 maybe up to 80. I can't remember specifically. There
- 7 were -- from time to time, a lot of them were out of service
- 8 for various repairs and whatnot, but I think a total of at
- 9 least 60.
- 10 Q Okay. How many mobile units?
- 11 A There were a handful of mobiles. Maybe up to ten
- 12 or 12.
- 13 Q Okay. What frequencies were these radios on?
- 14 A There were all in the 500 megahertz range.
- 15 Q Did you have any duties with respect to demo
- 16 units?
- 17 A Sure. We'd have to -- depending on what they were
- 18 going to be used for, they'd be programmed by the repair
- 19 techs or whatnot, and I would schedule and write up that and
- 20 then issue them out just like the rentals at the service
- 21 counter there when whoever was going to demo them came to
- 22 pick them up.
- Q Do you know how many demo units there were?
- 24 A Just a handful of those. I don't really
- 25 specifically remember.

- 1 Q What frequencies did the demos use?
- 2 A I think the demos were pretty much all on like an
- 3 800 trunking setup.
- 4 MR. KNOWLES-KELLETT: No more questions, Your
- 5 Honor.
- 6 JUDGE CHACHKIN: Cross-examination?
- 7 MR. SHAINIS: Yes, Your Honor.
- 8 CROSS-EXAMINATION
- 9 BY MR. SHAINIS:
- 10 Q Just a few questions, Mr. Hessman. Mr.
- 11 Knowles-Kellett asked you about rentals and demos. Were
- 12 there also loaners?
- 13 A Sure, but the same radios --
- 14 Q Yes or no, please?
- 15 A Yes.
- 16 O When did you first become aware of an entity that
- 17 was called Hessman Security?
- 18 A I believe Jim suggested the name when he and Roy
- 19 first approached me about signing it. I think he just
- 20 suggested just -- well, actually I don't remember if he
- 21 suggested it then or later or if I just noticed it on the
- 22 license when it came.
- Q Okay.
- 24 A It definitely didn't come from me. I don't think
- 25 so.

- 1 Q It definitely did not come from you as to --
- 2 A Well, there is no Hessman Security.
- 3 Q When you received the license, you saw on it your
- 4 name, d/b/a Hessman Security. Is that correct? These are
- 5 the licenses referred to in the exhibits that you testified
- 6 about, Exhibits No. 308 and 309.
- 7 A I'm sorry. What's the question?
- 8 Q Well, look at Exhibit 308, please, which I believe
- 9 is in front of you.
- 10 A Okay.
- 11 Q It is addressed to Hessman, Kevin, d/b/a Hessman
- 12 Security, at an address in Los Angeles. Is that correct?
- 13 A Yes.
- 14 O Whose address is that?
- 15 A That is my mother's house.
- 16 Q All right. When you got this, you got it in the
- 17 mail. Is that correct?
- 18 A Yes.
- 19 Q Okay. And you opened the envelope?
- 20 A Yes.
- 21 Q And you read it presumably?
- 22 A Yes.
- Q Okay. And you saw that it was addressed to you,
- 24 d/b/a Hessman Security. Is that correct?
- 25 A Yes.

- 1 Q Did you do anything about it at that time if it
- 2 was incorrect?
- 3 A Did I do anything about it?
- 4 Q You are saying now that there was no such thing as
- 5 Hessman Security.
- 6 A Right.
- 7 Q Therefore, this document may have been in error.
- 8 Is that correct? Just a simple yes or no.
- 9 A Did I think the document was in error when I first
- 10 saw it? No.
- 11 Q Okay. If I asked you the same questions
- 12 concerning Exhibit No. 309, would your answers be the same?
- 13 A Yes, but --
- 14 Q Just yes or no.
- 15 A Yes.
- 16 MR. SCHAUBLE: Your Honor, if the witness needs to
- 17 explain something, I think the witness should have the
- 18 opportunity.
- 19 MR. SHAINIS: The witness can certainly do that on
- 20 redirect, any explanation, Your Honor. I was simply asking
- 21 a yes or no question.
- JUDGE CHACHKIN: All right.
- MR. SHAINIS: Thank you.
- BY MR. SHAINIS:
- Q Mr. Hessman, why did you leave the employ -- you

- were working for Lucky's. Is that correct?
- 2 A No. I was working for Southland Communication.
- 3 Q I am sorry. Southland. Why did you leave the
- 4 employ of Southland?
- 5 A Jim let me go.
- 6 Q Okay. Why did he let you go?
- 7 A Well, his first reason was he was cutting back on
- 8 personnel, and then when I asked him for a letter regarding
- 9 that he changed it that he was just letting me go for other
- 10 reasons, I quess. I don't remember exactly what he said he
- was letting me go for at the time he let me go.
- 12 Q So you were fired? Is that correct?
- 13 A Yes.
- 14 Q Were you fired for cause?
- 15 A According to Jim, yes.
- 16 Q Okay. At one point did you not claim that you
- 17 were not fired for cause?
- 18 A Yes. I filed for an unemployment claim.
- 19 O What was the result of that?
- 20 A I lost.
- 21 MR. SHAINIS: Okay. Your Honor, I would like to
- 22 approach the witness if I might.
- 23 (Pause.)
- JUDGE CHACHKIN: All right. What did you want?
- MR. SHAINIS: I am going to show it to the

- 1 witness.
- JUDGE CHACHKIN: All right. Go ahead. This is
- 3 your only copy?
- 4 MR. SHAINIS: Actually, I do have more copies.
- 5 BY MR. SHAINIS:
- 6 Q Mr. Hessman, I am showing you a document from the
- 7 California Unemployment Insurance Appeals Board, and it is a
- 8 decision of Administrative Law Judge Inglewood. Have you
- 9 ever seen this document before?
- 10 A Yes.
- 11 Q Would you just take a minute or two to review the
- 12 document to the extent you need it?
- 13 A Sure.
- 14 MR. KELLER: Your Honor, while the witness is
- 15 reviewing that, I would just clear up the record. The
- 16 Administrative Law Judge is J. S. Berger. It is from the
- 17 Inglewood Office of Appeals.
- 18 MR. SHAINIS: I am sorry.
- 19 MR. KELLER: Just to clarify.
- 20 (Pause.)
- 21 BY MR. SHAINIS:
- 22 Q Are you finished reviewing that?
- 23 A Sure.
- 24 Q Now, in this document does it make a finding that
- 25 you submitted false information in order to obtain

- 1 unemployment benefits?
- 2 A I quess it came to that conclusion. I don't know
- 3 if it said that specifically in here.
- 4 MR. KNOWLES-KELLETT: Objection. The document
- 5 speaks for itself, Your Honor.
- JUDGE CHACHKIN: I will overrule the objection.
- 7 MR. SHAINIS: Thank you.
- 8 BY MR. SHAINIS:
- 9 On page 3, if you go to the bottom of the third
- 10 paragraph, and I am going to read it. "Since the claimant's
- 11 false information caused the Department to overpay benefits,
- 12 it is not against equitable conscience to require
- 13 repayment." Do you see the words false information?
- 14 A Yes.
- MR. SHAINIS: Okay. Your Honor, I would like this
- 16 identified as Kay Exhibit 7. I believe that is the next.
- 17 JUDGE CHACHKIN: The document will be so
- 18 identified.
- 19 (The document referred to was
- 20 marked for identification as
- 21 Kay Exhibit No. 7.)
- MR. SHAINIS: I am going to hand the court
- 23 reporter two copies of the exhibit, and I would like it to
- 24 be admitted.
- JUDGE CHACHKIN: Any objection?

	1	MR. KNOWLES-KELLETT: NO ODJection.
	2	JUDGE CHACHKIN: Okay. Kay Exhibit 7 is received.
	3	(The document referred to,
	4	having been previously marked
	5	for identification as Kay
	6	Exhibit No. 7, was received in
	7	evidence.)
	8	MR. SHAINIS: Thank you. Just a moment, Your
	9	Honor.
	10	(Pause.)
	11	Nothing further.
	12	JUDGE CHACHKIN: Any redirect?
	13	MR. KNOWLES-KELLETT: Yes, Your Honor. Just a
	14	couple questions.
	15	REDIRECT EXAMINATION
	16	BY MR. KNOWLES-KELLETT:
	17	Q How many loaners were there?
	18	A I don't recall them being specifically classified
	19	as loaners. I think they were part of the rentals and the
	20	demos.
	21	Q What was your reaction when you received licenses
	22	in the name of Hessman Security?
	23	A Well, looking back on it now, I remember I wasn't
_	24	surprised when I saw the name. I just don't remember if Jim
	25	specifically told me at the time he was going to put it

- 1 under Hessman Security and suggested that.
- 2 I vaguely recall some sort of discussion about
- 3 that and just spitballing names of what to call it. I think
- 4 Hessman Security was what Roy and Jim and me just agreed on,
- 5 I think, at some time. It was no big surprise when I got
- 6 the licenses in that name.
- 7 Q What did you do when you got the licenses?
- MR. SHAINIS: Objection. Vague. Over broad.
- JUDGE CHACHKIN: Overruled. I mean sustained.
- MR. KNOWLES-KELLETT: No more questions, Your
- 11 Honor.
- 12 JUDGE CHACHKIN: I gather you did not send the
- 13 licenses back to the Commission and say that there was no
- such thing as Hessman Security. Is that correct?
- 15 THE WITNESS: No.
- 16 JUDGE CHACHKIN: But at some point you did cancel
- 17 the licenses?
- 18 THE WITNESS: Right. After I left Jim's employ.
- 19 JUDGE CHACHKIN: How did you go about doing that?
- 20 THE WITNESS: I remember Jim --
- JUDGE CHACHKIN: The licenses were in your name, I
- 22 assume, and in your possession. Is that correct?
- THE WITNESS: Yes. These copies were, yes.
- JUDGE CHACHKIN: What did you do?
- 25 THE WITNESS: Well, I remember Jim said that the

- 1 trick to canceling a license was just get the original and
- 2 write canceled on it and mail it to the FCC and the license
- 3 would be canceled no matter who sent it in, so that's all I
- 4 did.
- I took both originals and made copies for myself,
- 6 wrote "canceled" on them and stamped them "canceled"
- 7 actually and mailed them in to the FCC to have them
- 8 canceled.
- 9 JUDGE CHACHKIN: Anything further from this
- 10 witness?
- MR. SHAINIS: No, Your Honor.
- JUDGE CHACHKIN: You are excused. Thank you.
- 13 THE WITNESS: Thank you.
- 14 (Witness excused.)
- 15 (Whereupon, a short recess was taken.)
- 16 JUDGE CHACHKIN: Back on the record.
- Would the witness step forward, please? Would you
- 18 raise your right hand, please?
- 19 Whereupon,
- 20 VINCENT CORDARO
- 21 having been first duly sworn, was called as a witness herein
- 22 and was examined and testified as follows:
- 23 JUDGE CHACHKIN: Is this the witness under
- 24 subpoena?
- MR. SCHAUBLE: Yes, Your Honor.

- 1 JUDGE CHACHKIN: All right.
- 2 MR. SCHAUBLE: I would also note that his
- 3 counsel --
- 4 JUDGE CHACHKIN: Would counsel identify himself,
- 5 please?
- 6 MR. WALLUCK: Jon Walluck for Vincent Cordaro.
- JUDGE CHACHKIN: I assume, counsel, you are
- 8 familiar with Section 127 of the rules dealing with the
- 9 rights of counsel for witnesses?
- 10 MR. WALLUCK: I am not familiar with that
- 11 particular section, Your Honor.
- 12 JUDGE CHACHKIN: That sets forth the rights of
- 13 counsel for witnesses.
- 14 DIRECT EXAMINATION
- BY MR. SCHAUBLE:
- 16 Q Sir, will you please state your name and address
- 17 for the record?
- 18 A Vincent Cordaro, and present address is I'm just
- in the middle of moving, so I can't have a present address.
- 20 Q Okay.
- 21 A So --
- 22 O Do you have a business address?
- 23 A It's P.O. Box 6731, Thousand Oaks.
- Q Okay. Mr. Cordaro, did you receive a subpoena to
- 25 testify in this hearing?

- 1 A My attorney did. He was served with a subpoena.
- 2 Q Did that subpoena compel you to produce certain
- 3 documents?
- 4 A I haven't seen the subpoena.
- 5 MR. WALLUCK: Your Honor, for the record, I
- 6 reviewed the subpoena on behalf of my client, and we did
- 7 present a document in response to that subpoena.
- JUDGE CHACHKIN: Okay. Thank you.
- 9 MR. SHAINIS: Excuse me. As I understood it, you
- 10 presented a document in response to the subpoena?
- MR. WALLUCK: I presented a document to counsel,
- 12 to the Government, yes.
- MR. SHAINIS: Did you file it with the Commission?
- 14 MR. WALLUCK: No. There was no requirement.
- 15 MR. SCHAUBLE: I am not aware of any requirement
- 16 that they do so, Your Honor.
- 17 MR. SHAINIS: I just asked if he did.
- 18 JUDGE CHACHKIN: Go ahead.
- MR. SCHAUBLE: Okay.
- BY MR. SCHAUBLE:
- Q Mr. Cordaro, who is your current employer?
- 22 A AT&T.
- Q Okay. And what is your title there?
- 24 A RF Engineer.
- 25 Q Prior to working at AT&T, who was your employer?

- 1 A Southland Communications.
- Q Okay. During what time period did you work at
- 3 Southland Communications?
- 4 A 1991. 1991 to I believe 1995.
- 5 Q Okay. What positions did you hold while
- 6 employment at Southland Communications?
- 7 A I was the service manager briefly. Then I was the
- 8 general manager/sales manager.
- 9 O Okay. Is it correct that you held the title of
- 10 service manager at a different time --
- 11 A I held --
- 12 Q -- prior to the time you were sales manager/
- 13 general manager?
- 14 A I was service manager for approximately the first
- 15 year I was there.
- 16 Q Okay. And then after that period of time you were
- the sales manager/general manager?
- 18 A Yes.
- 19 Q Okay. What were your duties during the time you
- 20 were service manager?
- 21 A As a service manager, I was responsible for the
- 22 technicians that repaired radios and installers that
- 23 installed equipment.
- 24 Q Okay. What were your duties as sales manager/
- 25 general manager?

	1	A As a general manager, I was responsible for
^	2	overseeing the operations of the sales team that we had, the
	3	general day to day functions of Southland Communications.
	4	Q Okay. Now would you please describe the
	5	circumstances as to how you came to work for Mr. Kay?
	6	A I owned a company called Mobile Radio Service
	7	Station, and Mr. Kay purchased my company in '91 or '92.
	8	Q Okay. During what time period were you the
	9	proprietor of Mobile Radio Service Station?
	10	A I believe it was 1983 to probably 1991.
	11	Q Okay. What was the business of Mobile Radio
	12	Service Station?
	13	A Mobile Radio Service Station was in the two-way
	14	radio business. We serviced two-ray radios. We
	15	occasionally sold two-way radios. We installed them.
	16	Q Okay. Did Mobile Radio Service Station provide
	17	repeater service to customers?
	18	A No, sir.
	19	Q Would Mobile Radio Service Station make
	20	arrangements for customers to receive repeater service from
	21	other dealers?
	22	A Yes.
	23	Q Are you familiar with Lucky's Two-Way Radio?
_	24	A Yes.
	25	Q What is your understanding of what that entity is?

- 1 A Lucky's Two-Way is a repeater company.
- 2 Q Do you mean Mr. Kay's repeater company?
- A Mr. Kay is the owner of Lucky's Two-Way, as far as
- 4 I know.
- Okay. Now, during the time you were employed by
- 6 Southland, what duties, if any, did you have with respect to
- 7 Lucky's Two-Way Radio?
- 8 A I had no duties with Lucky's Two-Way.
- 9 Q During your employment at Southland, did you
- interact in any way with Lucky's Two-Way Radio or its
- 11 employees?
- 12 A Yes.
- 13 O Please describe the nature of that interaction.
- 14 A Well, Southland Communications supported the
- installation and the selling of radios to put onto Lucky's
- 16 Two-Way.
- 17 Q When you interacted with Lucky's, who at Lucky's
- 18 would you generally interact with?
- 19 A They only had two employees. It would be either
- 20 James Kay or Barbara.
- 21 Q Do you remember Barbara's last name?
- 22 A Ashauer.
- 23 O Mr. Cordaro, in connection with your duties as
- 24 sales manager/general manager at Southland, did you have any
- 25 duties with respect to Southland's computer system?

- 1 A Yes.
- Q Okay. Would you please describe the nature of
- 3 those duties?
- 4 A I assisted in maintaining our local network on the
- 5 Southland.
- 6 Q Okay. Please describe the nature of --
- 7 A I would set up new workstations, run cables or
- 8 have one of the guys run the cables. I would purchase the
- 9 computer and the hardware that was needed.
- 10 Q Let me ask. During the time you were employed by
- 11 Southland, to your knowledge, did Lucky's Two-Way Radio have
- 12 a separate computer system from Southland?
- 13 A Yes. Yes.
- 14 Q Okay. Did you have any duties with respect to
- 15 maintaining Lucky's computer system?
- 16 A No.
- 18 Lucky's computer system?
- 19 A I believe Craig Sobel.
- 20 Q Now, during the time you worked at Southland, were
- 21 there occasions at which you signed FCC application forms?
- MR. SHAINIS: Objection. Leading the witness.
- 23 JUDGE CHACHKIN: Overruled.
- BY MR. SCHAUBLE:
- Q Do you need the question repeated, Mr. Cordaro?

- 1 A Yes.
 2 Q Okay. While you worked at Southland, were there
- occasions on which you signed FCC application forms?
- 4 A Yes.
- Okay. Could you please describe the circumstances
- 6 under which you signed those forms?
- 7 A Can you be more specific?
- 8 Q Do you recall, did you sign such forms on one
- 9 occasion or multiple occasions?
- 10 A Multiple occasions.
- 11 Q Okay. Do you recall how many times you signed FCC
- 12 application forms?
- 13 A No.
- 14 Q On those occasions when you signed FCC forms, were
- you ever asked by anyone to sign such forms?
- 16 A Can you restate your question, please?
- 17 Q Sure. When you signed these FCC application
- 18 forms, did you do so at somebody's request?
- 19 A Yes.
- 20 Q And who was that individual?
- 21 A James Kay.
- 22 O Okay. Now, would it be correct that these
- 23 requests would take place at your place of employment?
- 24 A Yes. I'm sorry. At the time I was working?
- 25 Q Yes.

- 1 A In the time frame of Southland?
- 2 Q Yes.
- 3 A Yes.
- 5 had with Mr. Kay in which he requested that you sign FCC
- 6 application forms?
- 7 A Can you be more specific? There's many different
- 8 conversations. Anything --
- 9 Q Okay. Do you recall the first time Mr. Kay asked
- 10 you to sign FCC application forms?
- 11 A I don't recall specifically what our discussion
- 12 was.
- 13 Q Okay. Did Mr. Kay ever tell you why he was asking
- 14 you to sign FCC application forms?
- 15 A No.
- 16 Q Did Mr. Kay ever explain to you -- let me ask a
- 17 foundation question first. Did you in fact sign FCC
- 18 application forms at Mr. Kay's request?
- 19 A Yes, I did.
- 20 Q Okay. What happened to the forms after you signed
- 21 them?
- 22 A I would have -- excuse me. I would have signed
- them in Jim's office and left them with him.
- Q Okay. At the time you signed the forms, were the
- 25 forms completed?

1 Α Yes. Did you ever have any discussion with Mr. Kay 2 concerning the purpose of these applications? 3 MR. KELLER: Your Honor, I am going to object. 4 5 think that has already been asked and answered at least once and I think twice. 6 7 JUDGE CHACHKIN: Overruled. 8 THE WITNESS: Can you restate the question, please? 9 10 MR. SCHAUBLE: Sure. 11 BY MR. SCHAUBLE: Did you ever have any discussions with Mr. Kay as 12 0 to the purpose of these applications which you were signing? 13 I don't recall any particular conversations. 14 Α Do you recall generally having conversations with 15 0 16 Mr. Kay on this point? Α No. 17 Mr. Cordaro, please turn your attention to the 18 notebook in front of you and turn to the document which is 19 Tab WTB Exhibit 319. 20 Mr. Cordaro, do you have the document before you? 21 Yes. 22 Α Have you seen this document previously? 23 0 Yes. 24 Α

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Do you recognize the handwriting on this document?

- 1 A Yes.
- 2 Q And whose handwriting is it?
- 3 A James Kay.
- 4 O Okay. Do you recall? Did you receive this
- 5 document from Mr. Kay?
- 6 A Yes.
- 7 O Do you recall approximately when you received the
- 8 document from Mr. Kay?
- 9 A I don't recall the exact date.
- 10 O Do you have a recollection of which year you
- 11 received it?
- 12 A No, I do not.
- 13 Q Okay. Did you request this document from Mr. Kay?
- 14 A Yes, I did.
- 15 O Could you please explain why you requested this
- 16 document?
- 17 A This was about the time I believe I was signing a
- 18 radio management agreement, and I was curious as to what my
- 19 name was on licenses. He produced this document for me.
- 20 Q Okay. First of all, Mr. Cordaro, turn your
- 21 attention to WTB Exhibit 322. Have you seen this document
- 22 before?
- 23 A Yes.
- Q Would you please describe what it is?
- 25 A A radio system management and marketing agreement.

- 1 Q Is this the document you just referred to earlier
- in your testimony?
- 3 A Yes.
- 4 Q Do you see the date on the document?
- 5 A Yes, I do.
- 6 O And it is November 11, 1994?
- 7 A Yes.
- 8 Q Turn to the last page of the document. Is that
- 9 your signature under Vincent Cordaro, Licensee?
- 10 A Was that page 8 or page 9?
- 11 Q Page 9.
- 12 A Yes, it is.
- 13 Q Okay. Does that refresh your recollection as to
- 14 the approximate time frame when you received WTB Exhibit
- 15 319?
- 16 A I'm sorry. I didn't understand the question.
- 17 Q Okay. Does the date on the management agreement
- 18 refresh your recollection in any way as to when you received
- 19 the note which is Exhibit 319?
- 20 A Yes.
- 21 Q At the time you requested this note, is it correct
- that you knew that there were FCC licenses in your name?
- 23 MR. SHAINIS: Objection. Leading the witness.
- JUDGE CHACHKIN: I will overrule the objection.
- THE WITNESS: Yes.

- BY MR. SCHAUBLE:
- Q Okay. At the time you requested the note, had you
- 3 ever previously seen copies of the licenses that are
- 4 referred to in this note?
- 5 A Are we talking multiple licenses?
- 6 Q I am talking the licenses described here in
- 7 Exhibit 319. Had you ever seen any of those licenses prior
- 8 to --
- 9 A I'm sorry. We're not talking about 322. We're
- 10 talking about 319?
- 11 0 319.
- 12 A Okay. Can you restate your question, please?
- 13 Q Sure. Let me rephrase it. Prior to requesting
- 14 this note, had you seen a license in your name for an SMRS
- 15 base station at Rasnow Peak with Frequency 852.4875?
- 16 A No.
- 17 Q Okay. Prior to requesting this note, did you know
- 18 that there was a license in your name for an SMRS base
- 19 station at Rasnow Peak?
- 20 A I don't recall.
- 21 Q Prior to requesting this note, did you have any
- 22 sort of oral agreement with Mr. Kay concerning a business
- 23 relationship related to SMRS stations?
- 24 A No.
- Q Prior to requesting this note, had you ever had

- any sort of discussions with Mr. Kay concerning a business
- 2 arrangement between himself and you related to SMRS
- 3 stations?
- 4 A No.
- JUDGE CHACHKIN: Do you have these licenses? Are
- 6 they available?
- 7 MR. SCHAUBLE: Some of these licenses I am going
- 8 to be going through.
- JUDGE CHACHKIN: You are going to? They are in
- 10 the exhibits?
- MR. SCHAUBLE: There are licenses in the exhibits,
- 12 Your Honor. We will go through those.
- 13 JUDGE CHACHKIN: All right. It seems it might
- 14 help the witness in giving his answers if he had the
- 15 licenses before him and the dates of the licenses.
- 16 BY MR. SCHAUBLE:
- 17 Q Mr. Cordaro, please direct your attention to WTB
- 18 Exhibit 317.
- 19 A 317?
- 20 0 317.
- 21 A Okay.
- 22 Q Have you seen this document previously?
- 23 A Yes.
- Q Would you please describe what it is?
- 25 A It's a license.

- 1 Q Can you tell from reviewing this license what sort
- of station is authorized under this license?
- 3 A What type of license this is? It looks like a
- 4 repeater license.
- 5 Q Okay. Do you recall when you first saw this
- 6 document?
- 7 A No.
- 8 O Okay. Mr. Cordaro, do you see the address on this
- 9 license?
- 10 A Yes.
- 11 Q What is that address?
- 12 A This was my previous home.
- 13 Q Okay. Do you recall receiving a copy of this
- license shortly after the issue date, which is September 30,
- 15 1992?
- 16 A I don't recall.
- 17 Q Do you recall any conversations with Mr. Kay
- 18 concerning obtaining this license?
- 19 A No.
- 20 Q Now, do you see under this license that the
- 21 transmitter sites listed are Santiago Peak and Sunset Peak?
- 22 A Yes.
- 23 O Do you know if this station was ever constructed?
- 24 A No, I don't.
- 25 Q Did you have any role in constructing this